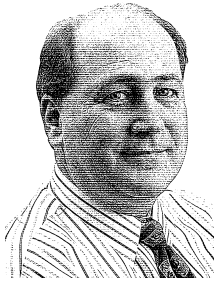


## 30 Years of Service: A Sentimental Journey



Abe Brecher  
President

Henry Ford's innovative production line put the Model-T within reach of the average man's income, and led to Ford's memorable observation, "They can have any color they want as long as it's black."

Those were simpler times.

Since our inception in 1977 Digitize has been noted for an entirely different approach.

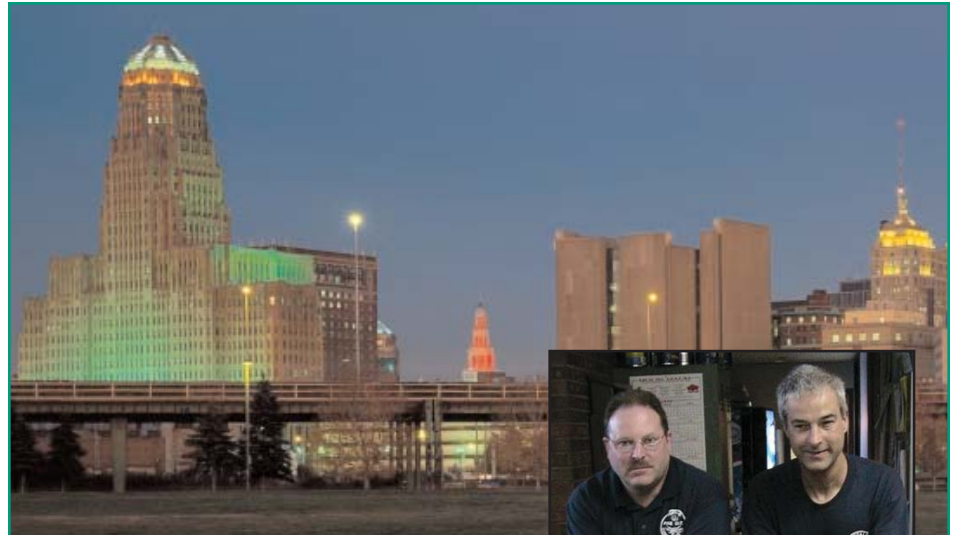
That year of the first successful space shuttle flight and the reading public's acclaim for Alex Haley's *Roots*, we determined that our alarm monitoring systems would do things the customer's way; that they'd be compatible with the alarm panels and transmission modes already in place. And if we do say so, that was a good way to go. Good for the industry. Good for us.

This virtually universal compatibility — "mix and match" as we call it — allowed us to introduce exciting new technology to the somewhat monitoring systems of the day. It brought new levels of speed and efficiency to the market. And it saved customers a bundle in installation expenses and ongoing operational costs.

Over the next 30 years of accelerating technological advances we established the network of truly outstanding distributors whose enthusiasm, dedication and skills have contributed so considerably to our worldwide success.

We introduced an unparalleled array of new, cutting-edge products to the science of life safety systems.

(continued on page 3)



(Left) Bob Breier, Superintendent of Communications Operations  
(Right) Ron Garrett, Communications Maintenance Supervisor

## New Digitize Systems Boost Monitoring Efficiency For Buffalo and Erie County

The strategic partnership between SimplexGrinnell and Digitize has resulted in a higher level of fire alarm-monitoring efficiency and increased response speed in Buffalo and Erie County, New York. Incorporating today's more sophisticated electronic equipment into existing systems, the new monitoring network also provides continuous communication between city and county, and a degree of redundancy that allows either system to take over for the other if necessary.

"The new wire and radio network allows the systems to receive each other's alarm information and delivers a degree of city-county cooperation that enhances the speed and accuracy of responses," according to Arnon ("Arnie") Amir, Vice President, Sales, for Digitize.

(continued on page 2)

<p>Page 2</p> <p><b>New Digitize Systems Boost Monitoring Efficiency For Buffalo and Erie County</b> (continued)</p> <p><b>Digitize Helps Air Force Base Upgrade Fire Alarm Response</b></p>	<p>Page 3</p> <p><b>Auto-Population, New User Interface Among Features of CGRMS Version 9.0</b></p> <p><b>30 Years of Service: A Sentimental Journey</b> (continued)</p>	<p>Page 4</p> <p><b>System 3505's Versatility Impresses Texas Hospital</b></p>
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## NEW DIGITIZE SYSTEMS BOOST MONITORING EFFICIENCY...

(continued from page 1)



The Buffalo Fire Department Dispatch Center now includes redundant System 3505's with automatic switching capability. They monitor alarm input from 15 circuits of the city's 100-milliamp telegraph system and from digital alarm communicator transmitters (DACT's). More than [approximate number] alarm points are monitored.

### Old Equipment Replaced

Arnie says Buffalo's 18-year-old Digitize System 3000's and Form Four

have been replaced by two DDI-9E Digital Alarm Monitoring Receivers (DACR's) and a new Form Four 100-milliamp system to regulate powers supplies. Also included are a new Digitize Remote Annunciator and Ethernet outputs to the Fire Department's computer-aided dispatch system.

Erie County's new dispatch center is similar to the city's, Arnie notes, comprising two System 3505's and two DDI-9E's, and accepting input from DACT's. The dispatch center also receives networked alarms from Buffalo's system, which are transmitted to the county's CAD system and three Digitize remote annunciators.

Reinforcing the fail-safe feature, each jurisdiction's DACT's are programmed to call the other's DACR secondary phone numbers.

### Dual Network Link

Arnie says Buffalo's System 3505's communicate with their counterparts at the county dispatch center by

means of a dual network link. The network includes supervised polling multiplex audio modems and spread spectrum radio frequency technology. "A dual network like this is very robust," he says, "and a proven way to augment communication reliability.

"In addition to enabling communication between city and county, the new network assures prompt and precise responses to alarms, and increases the integrity and survivability of both systems. Each system can function as a fallback for the other."

Because the new monitoring schemes automatically provide complete alarm information to city and county Computer Aided Dispatch Systems (CAD's), record keeping and report generation will be substantially improved.

Installation was supervised by John Ermatinger of Digitize and a Simplex-Grinnell technician.

## DIGITIZE HELPS AIR FORCE BASE UPGRADE FIRE ALARM RESPONSE

In another instance of synergistic marketing with SimplexGrinnell, which initiated the sale, Digitize came to the aid of Buckley Air Force Base, near Denver, Colorado. The base dramatically increased its fire alarm monitoring capability by relying on Digitize equipment and expertise. The facility upgraded from conventionally zoned wideband radio alarm reporting to a narrowband system.

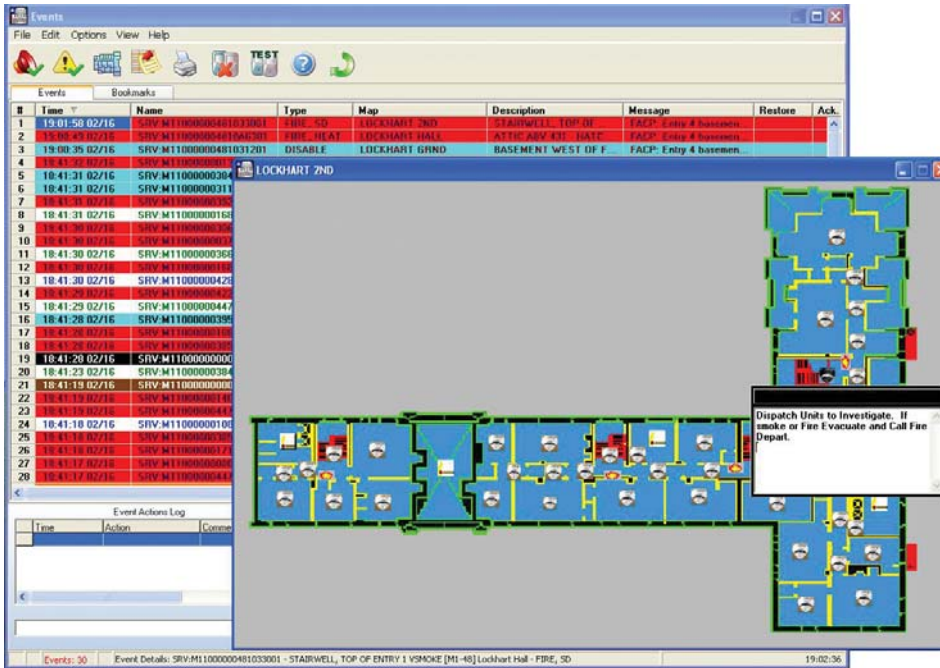
Involved in the upgrade was installation of four System 3505's to display and annunciate alarm information. Also installed were 23 Muxpad II's, which provide the supervised platform for all transmission media (wire, fiber and polling radio), as well as the critical interface between addressable fire and security alarm panels and the System 3505's. Digitize's Computer Graphics Response Management System (CGRMS) creates and displays user-defined site, building and floor plans, alarm annunciation and report generation.

The combination of networked 3505's and Muxpad II's create system supervision, system redundancy, and unerring accuracy in dispatching.



*First...When Seconds Count!® Since 1977*

# AUTO-POPULATION, NEW USER INTERFACE AMONG FEATURES OF CGRMS VERSION 9.0



Caption...



The newest version of Digitize's acclaimed Computer Graphics Response Management System (CGRMS) will feature "plug and play" auto-population, test mode, an improved user interface and additional TV drivers. Version 9.0 will serve as a full SQL server, with all databases in SQL.

As its predecessors do, CGRMS Version 9.0 improves head-end efficiency by displaying alarm point-specific graphics or text to a control room monitor. With auto-population, first-time data from an FACP or other panel will be automatically added to the head-end database. Further, all devices that report every 24 hours are tracked and auto-populate.

Test Mode allows a user to schedule tests of buildings up to a year in advance and prevents a dispatcher from confusing test alarms with real ones. Test activations are routed to a test screen without the need of dispatcher acknowledgement. CGRMS Version 9.0 will be introduced to the market in the near future.

## 30 Years of Service: A Sentimental Journey

(continued from page 1)

And we forged a record of user acceptance that makes Digitize and alarm monitoring synonymous.

But the idea behind all this is compatibility. Fitting in. Working with equipment customers have in place instead of expecting them to discard it.

Doing things your way, I guess you could call it.

I hope you'll forgive this exercise in nostalgia. I guess I just get sentimental when I realize that this year we turn 30. We recognize how many hard working people are responsible for this longevity, and appreciate that a good idea seems to improve with time.

### Upcoming Shows:

#### NFPA Show

Booth #469  
June 3-5, 2007  
Boston, MA

#### ASIS Show

Booth #2625  
Sept. 24-27, 2007  
Las Vegas, NV

#### Training Session

Check our website  
for details

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## *Spanning the Globe...*

# System 3505's Versatility Impresses Texas Hospital

The System 3505 soon to be installed at San Jacinto Methodist Hospital will demonstrate two of the unit's most attractive user benefits. The Bay City, Texas, hospital has three buildings, each with a different alarm control panel. Problem? Not with the 3505, which can interface with virtually any conventional or addressable FACP.

Further, the System 3505's versatility in accepting inputs —mixed or matched, individually or simultaneously — from a broad range of transmission media means that the hospital's current Ethernet network need not be replaced or modified. Result: dramatic savings in installation costs.



*Installation Savings* — San Jacinto Methodist Hospital, Bay City, Texas, will retain its current Ethernet network after its upcoming acquisition of a System 3505. The Digitize system's ability to interface with a multitude of FACP's will reduce installation costs and boost alarm monitoring efficiency in the hospital's three buildings.

The system, in brief, doesn't require a customer to conform to its capabilities, but adapts readily to existing equipment and configurations.

San Jacinto Methodist is one of four Texas hospitals that constitute the non-profit Methodist Hospital Corporation. The corporation will buttress an already splendid reputation with the foundation of the Methodist Hospital Research Institute.

The sale to San Jacinto Methodist was made by Dave Seidita, Alarm Manager for Firetrol Protection Systems, Inc., Houston, a Digitize distributor.

**DIGITIZE**<sup>®</sup>

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